



## Private Environmental Standards and Developing Country Exports

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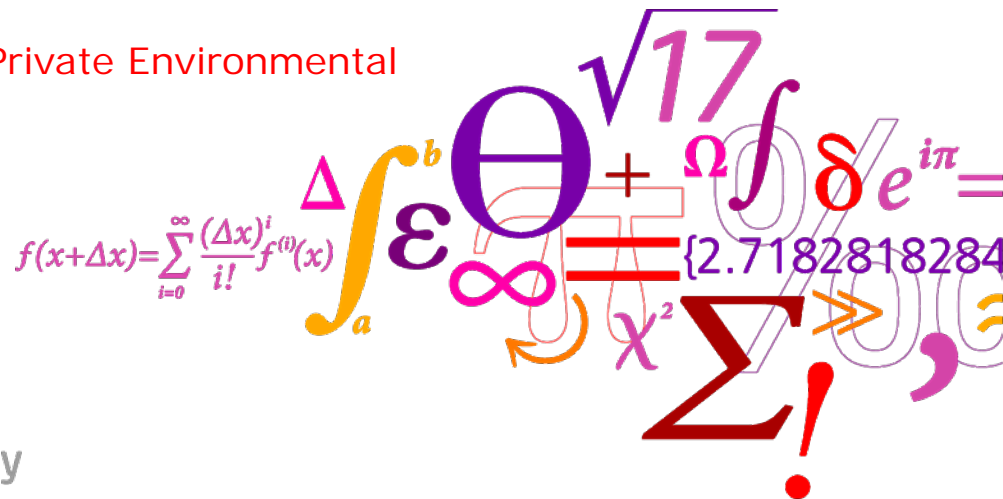
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# Private Environmental Standards and Developing Country Exports

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WTO Public Forum, 30 September 2009 "Private Environmental  
Standards: Opportunities and Challenges"



# Overview

## 1. Climate-related standards

- Product carbon footprinting standards and schemes



## 2. Standards focusing on emissions from transportation

- Transport restrictions in private organic standards



## 3. Implementation of organic standards in Africa

- Revenue effects of smallholder organic contract farming schemes in Uganda



# 1. What is a product carbon footprint?

- Information about the total amount of GHGs emitted during the life cycle of a good or service
- Grams CO<sub>2</sub>-eq. per unit of product
- Consumption approach to climate change mitigation (vs. regulation at source)



# Life cycle analysis

- Method for calculating the sum of GHG emissions from activities along the entire life cycle of a product
- From “Cradle-to-grave” or “Farm-to-fork” or “Field-to-Wheel”

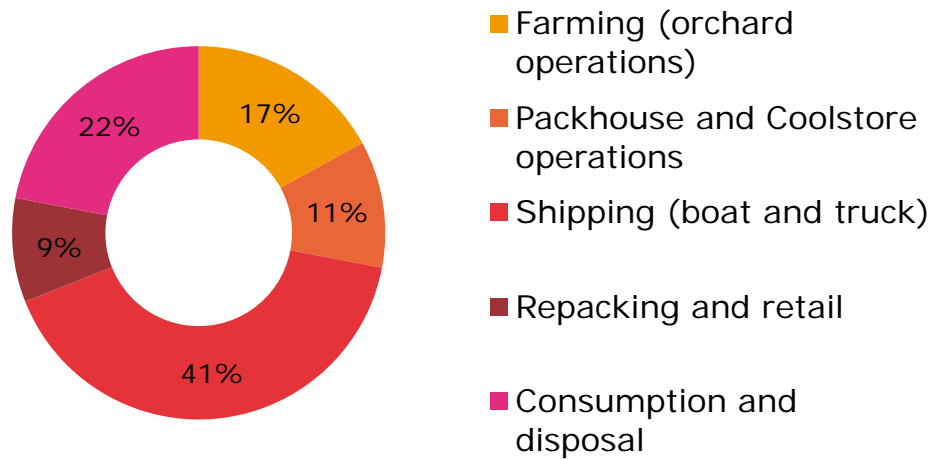


Source: [www.zespri.com](http://www.zespri.com)

- Engages all value chain actors

# The carbon footprint of a New Zealand kiwi fruit eaten in Geneva

## Share of total GHG emissions



Data source: [www.zespri.com](http://www.zespri.com)

**Total footprint: 1.74 kg CO<sub>2</sub> Eq. per 1 kg of fruit**

*No generally accepted methodology: the quality of calculations differs greatly and there is great scope for manipulation*

## What can PCF be used for?

- **Help prioritise GHG reduction efforts along the entire supply chain**
  - Zespri Kiwifruit focuses reduction efforts at the orchard, packhouse, coolstore and transport stages
- **Compare the footprint of “similar” products delivered by different supply chains**
  - Broccoli imported to Sweden from Ecuador have a lower PCF than those imported from Spain
- **Compare the footprint of “similar” products with different attributes**
  - The footprint of a 330 ml can of Coke is half the size of 330 ml delivered in a glass bottle ([Coca cola PCFs](#))

## What can PCF be used for? (2)

- Designate products as “carbon neutral” through off-setting
  - E.g. the “Stop Climate Change” scheme in Germany
- Help demonstrate corporate commitment to climate change through display of PCF information on packaging, websites and in CSR reports
  - to customers, investors and lawmakers



# Public PCF standards and initiatives

- PAS 2050 – BSI and Carbon Trust  
(October 2008)
- **ISO 14067**(exp. 2011)
- WRI -WBCSD Product and Supply Chain  
GHG Accounting and Reporting Standard  
(exp. 2011)
- Japanese government initiative  
(trial period started April 09)
- **New French environmental law – Grenelle  
2, Article 85** (proposal, exp. 2011)
- European Commission – study on PCF  
methods and initiatives (2009–10)

*Carbon label of  
Sapporo beer  
(proposed)*



CO2 Labels Proposed for Beer Cans by WRI

# Private PCF schemes and standards

- Private organisations calculating and certifying carbon footprint information for products
- Operated by consultants, NGOs, retailers and branded manufacturers
- 15 schemes worldwide – EU, North America, NZ, Australia(?), but soon also Asia
- > 3000 footprinted products, most by Carbon Labelling Company (UK)
- Wide product range, but mainly food/drinks
- First schemes in 2007



## Private PCF Schemes – certification criteria

- Rules for calculating the PCF
  - poorly specified
  - Sometimes biased against DC production systems
  - No biases against distant producers (?)
- Commitment to reducing PCF or corporate level emissions
- Carbon neutrality through purchase of carbon credits
- Other environmental criteria



## Concluding observations on PCF

- **Rising number of private schemes and labelled products, but still small scale – at present low impact on DC exports**
  - Low transparency and weak verification systems are major weaknesses
- **Increasing interest in PCF from governments and international organisations**
  - At least 3 public standards by 2011 (BSI, WRI, ISO)
  - Mandatory labelling is being discussed
- **Key issues for developing countries if PCF is scaled up**
  - LCA analyses are costly and the analytical capacity is weak
  - Huge data problems – existing LCA databases not relevant for DCs
  - No or little influence on standard setting

## 2. Transport restrictions in private organic standards (fresh FFVs)

	Share of imports in organic fresh fruits and vegetables	Share of all organic food certified by standard setter	
Sweden	40% (vegs) 90% (fruits)	KRAV	90%
Switzerland	15%	Bio-Suisse	90%
United Kingdom	76%	Soil Association	75%

*Sources: Gibbon (2009); Gibbon and Bolwig (2007)*

	Proposed standards	Recent development
Bio-Suisse	Informal ban on certifying organic products imported by air, since 1970s	Formalised in 1999. special provisions for spices. FFVs from outside Mediterranean not re-certified at all
KRAV Climate Labelling of Food (Draft, 2008)	Max. allowed emissions from transport of 200g and 300g of CO <sub>2</sub> -eq. per kg of plant product (100g in Swedish production season)	Criteria removed from standard after critique from retailers and others
Soil Association Air Freight Consultation (2007-08)	Restrict or ban air-freight of organic products	Proposal shelved after two rounds of broad consultations

***No or selective use of scientific work on climate effects of transportation relative to other emission sources***

### 3. Implementation of organic standards in Africa through smallholder contract farming

*Does participation in organic contract farming schemes make a difference to smallholder revenue, and if so how?*

*Does the use of organic practices have an independent impact on revenue?*

# Why is organic certification interesting?

- **Farmers and exporters:** Access to price premia and expanding markets
- **Exporters:** protect margins during low price cycles, allow product differentiation, and improve image (CSR)
- **Farmers:** protect revenues, give access to technical advice and other resources





# Why is contract farming interesting?

- Facilitate cheaper (group) certification to standards
- Provide security of supply for exporters and security of demand for farmers
- Allow exporters to specify own (additional) quality requirements
- Provide farmers with otherwise unavailable services



# Organic contract farming schemes in Uganda (2005/06)

- **Kawacom Organic and Utz Certified Arabica Coffee Project, Sipi**
  - 3870 farmers, certified in 2001
  - 715 tons coffee
- **Esco Organic Cocoa-Vanilla Project**
  - 1721 farmers, certified in 2001
  - 269 tons cocoa, 50 tons vanilla
- **Biofresh Organic Pineapple Project**
  - 34 farmers, certified in 2004
  - 150 tons pineapple



## Key features of contracts

	Kawacom Coffee	Esco Cocoa- Vanilla	Biofresh Pineapple
<b>Free certification</b>	+	+	+
<b>Free training</b>	+	+	+
<b>Free inputs</b>	Selective	Selective	Selective
<b>Price premium</b>	15%	30% cocoa 100% vanilla	40%
<b>Buy all crop?</b>	Subject to quality	Subject to quality	Subject to quality and demand

*Source: Gibbon and Bolwig (2008)*

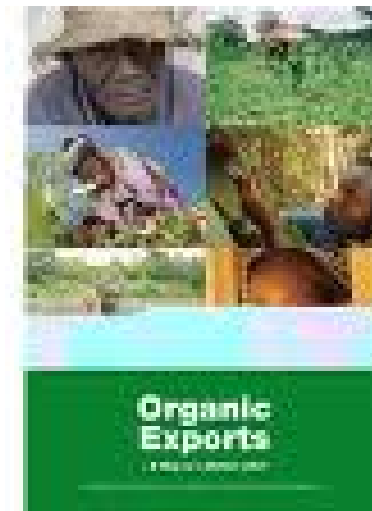
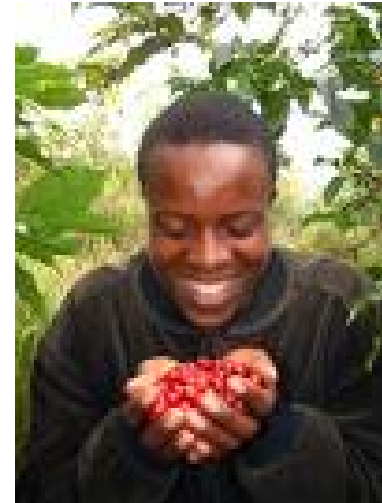
## Revenue effects of scheme participation

	<b>Kawacom Coffee</b>	<b>Esco Cocoa- Vanilla</b>	<b>Biofresh Pineapple</b>
% of total sales sold under contract	73%	58%	24%
Increase in net revenue from organic crop	75%	62%	46%
<i>Revenue effect of use of organic practices</i>	9%	30%	None

*Sources: Gibbon and Bolwig (2008); Bolwig, Gibbon and Jones (2009)*

# Concluding observations on organics

- Certified organic farming is more profitable than 'organic by default' systems
- But its superiority is bound up with contract arrangements giving tangible and transparent incentives to both farmers and exporters
- Donor support to certification and training reduces exporters' perceived risks in 'going organic'
- The full potential of these arrangements is far from realised



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